

# Guidelines for product sales

- Why have guidelines? p.5
- Overview of beverages and foods considered healthy p.6 and 7



## How Guidelines Work

- Freshly made food and beverages "sell" or "do not sell"
- Prepackaged food and beverages "sell most", "sell sometimes", or "do not sell"
- Based on Nutrient Criteria set by Healthy Schools BC
  - Different for different Food Categories starts on p.38
  - Mainly looks for:
    - Fat
    - Sugar
    - Sodium

### A-Z Food and Beverage List

Food or Beverage	Food Category	Page
Almond beverage, fortified	Milk and Alternative-Based Beverages	52
Almonds, roasted, seasoned	Meat and Alternatives	50
Applesauce	Vegetables and Fruit	46
Bagels	Grain Products	47
Banana bread	Grain Products	47
Bannock	Grain Products	47
Beans, any variety	Meat and Alternatives	50
Beans & rice, as a side	Side Dishes	55
Bean salad, as a side	Side Dishes	55
Beef (fresh, frozen, seasoned)	Meat and Alternatives	50
Beefjerky	Meat and Alternatives	50
Biscuits	Grain Products	47
Bread	Grain Products	47
Breaded chicken	Meat and Alternatives	50



Scoring tip: Your prepackaged food or beverage may have already been scored on the Brand Name Food List, If it is not already on the Brand Name Food List you can have a Registered Dietitian score your food and add it to the list by using the online submit an Item' feature. Call 8-1-1 to get free help from a Registered Dietitian at HealthLink BC.

#### Nutrient Criteria: Scoring Prepackaged Food and Beverages

### Milk and Alternative Beverages



Beverages in this category have milk or milk ingredients listed as the first ingredient. Fortified plant-based beverages are also scored in this group.

#### Examples of Beverages Scored in this Category:

Almond beverage, plain and flavoured milk, rice beverage, soy beverage, yogurt drinks.

#### Does the prepackaged product meet the Nutrient Criteria?

All amounts are per portion size sold, unless indicated

	Sell Most	Sell Sometimes	Do Not Sell
Serving Size	Elementary Schools 250 ml or less		Elementary Schools More than 250 ml
	Middle/Secondary Schools 500 ml or less		Middle/Secondary Schools More than 500 ml
Fat	5 g or less per 250 ml	10 g or less per 250 ml	More than 10 g per 250 ml
Trans Fat	5% or less of total fat		More than 5% of total fat
Sodium	<b>150 mg</b> or less per 250 ml	<b>250 mg</b> or less per 250 ml	More than <b>250 mg</b> per 250 ml
Sugars	<b>13 g</b> or less per 250 ml	<b>20 g</b> or less per 250 ml	More than <b>20 g</b> per 250 ml
Protein	6 g or more per 250 ml	Less than <b>6 g</b> per 250 ml	No criteria
Calcium	30% DV or more per 250 ml	20% DV or more per 250 ml	Less than 20% DV per 250 ml
Vitamin D	44% DV or more per 250 ml	Less than 44% DV per 250 ml	No criteria
Sugar Substitutes	NO Sugar Substitutes	NO Sugar Substitutes except in Secondary Schools	Contains Sugar Substitutes <b>except</b> in Secondary Schools

# Example: Does this meet guideline nutrition criteria?

	Sell Most	Sell Sometimes	Do Not Sell	15 BAI
Fat	<b>15 g</b> or less		More than 15 g	(Uo 15-3F)
Trans Fat	<b>5%</b> or less of total fat		More than 5% of total fat	(88 mL) B 45 PL OZ
Sodium	350 mg or less	<b>450 mg</b> or less	More than <b>450 mg</b>	
Sugars	<b>13 g</b> or less	<b>20 g</b> or less	More than <b>20 g</b>	
Calcium	10% DV or more	5% DV or more	Less than <b>5%</b> DV	
Sugar Substitutes	NO Sugar Substitutes	<b>NO</b> Sugar Substitutes <i>except</i> in Secondary Schools	Contains Sugar Substitutes <b>excep</b> Secondary Schools	ot in
Caffeine	15 mg or less		More than <b>15 mg</b> or 'caffeine' liste in ingredient list and amount not indicated on label	
Additional Ingredients	<b>NO</b> cautionary statements and <b>NO</b> specific quantity of botanical ingredients listed on the label		Food label has a <b>cautionary statem</b> or a <b>specific quantity</b> of botanical ingredients listed on the label	nent



Dietary Fiber

30g



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brandnamefoodlist british columbia

# Or go here...



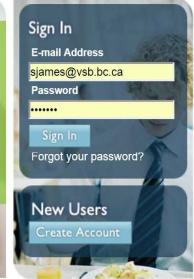
- Create login
- Sign in
- Search for your product











Cet your scorecond

Once you're logged in, you can create a scorecard that shows how the prepackaged items you sell measure up against the nutrition standards.

Get Started

#### Search the List

Complete the "Search Criteria" form to find the score (Sell Most, Sell Sometimes, and Do Not Sell) for products in the List. You can sort by the columns to reorder the search results and click on any manufacturer name to see Nutrition Facts table for that product.



## Important to consider serving size!!

- Nutrition labels indicate serving size
- Remember when comparing nutrition facts to guideline requirements

### Baked! Cheetos® Crunchy® Cheese Flavoured Snacks Cuites au four! Cheetos® Croquant® - Grignotines à saveur de fromage





#### Nutrition Facts Valeur nutritive

Per 1 package (21 g) pour 1 paquet (21 g)

Amount Teneur %	% Daily Value valeur quotidienne
Calories / Calories 100	)
Fat / Lipides 4 g	6 %
Saturated / saturés 0.5 + Trans / trans 0.1 g	5 g 4 %
Cholesterol / Cholesté	rol 0 mg 0 %
Sodium / Sodium 180	mg 8 %
Carbohydrate / Glucid	es 14 g 5 %
Fibre / Fibres 0 g	0 %
Sugars / Sucres 1 g	
Protein / Protéines 2 g	
Vitamin A / Vitamine A	0 %
Vitamin C / Vitamine C	0 %
Calcium / Calcium	2 %
Iron / Fer	2 %
Thiamine / Thiamine	4 %
Riboflavin / Riboflavine	2 %
Niacin / Niacine	2 %
Folate / Folate	10 %

INGREDIENTS: ENRICHED CORNMEAL (CORNMEAL, IRON, NIACIN, THIAMINE, RIBOFLAVIN, FOLIC ACID), VEGETABLE OIL, SEASONING (WHEY, CHEDDAR CHEESE, HYDROGENATED VEGETABLE OIL, SALT, CORN MALTODEXTRIN, SOUR CREAM, ARTIFICIAL FLAVOUR, MONOSODIUM GLUTAMATE, LACTIC ACID, COLOUR, CITRIC ACID), SALT.

INGRÉDIENTS: SEMOULE DE MAÎS ENRICHIE (SEMOULE DE MAÎS, FER, NIACINE, THIAMINE, RIBOFLAVINE, ACIDE FOLIQUE), HUILE VÉGÉTALE, ASSAISONNEMENT (LACTOSÉRUM, FROMAGE CHEDDAR, HUILE VÉGÉTALE HYDROGÉNÉE, SEL, MALTODEXTRINE DE MAÎS, CRÈME SURE, ARÔME ARTIFICIEL, GLUTAMATE MONOSODIQUE, ACIDE LACTIQUE, COLORANT, ACIDE CITRIQUE), SEL.

# Process for checking if this meets Healthy Foods Guidelines

- 1 Determine what food category it falls under
- 2 Go to that category's Nutrient Criteria (chart with Sell Most, Sell Sometimes, Do Not Sell)
- 3 Check each criteria against the nutrition label
- 4 Check serving size
- \*\*\*If any ONE of the nutrient criteria is in the DO NOT SELL category, we cannot sell it\*\*\*